



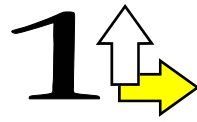
## The Model

Legacy Leadership is based upon five core competency platforms for successful leadership which we call **The 5 Best Practices**. Most major leadership models or approaches will find a fit within this balanced framework. We have included those practices of leadership that are essential for every leader, regardless of their industry or level within the organization. These practice areas form the context of the Legacy Leadership Model™.



(See back for further explanation of the 5 Best Practices)





## Holder of Vision and Values™

(It's about direction and commitment)

ABILITY TO:

- Keep vision and values clear
- Sustain focus and clarity
- Develop and execute strategy
- Establish the measurables
- Gain commitment to action



## Creator of Collaboration and Innovation™

(It's about the environment of working relationships) ABILITY TO:

- Be creative and foster trusting environment
- Masterfully listen and facilitate
- Acknowledge the unknown and think beyond what is
- Gather perspectives and ask tough questions
- Discern need for change and project the innovative impact



## Influencer of Inspiration and Leadership™

(It's about connecting with individuals, the heart of relationships) ABILITY TO:

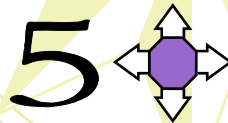
- Build positive, meaningful relationships with energy
- Place leadership emphasis on people for positive outcomes
- Recognize, acknowledge and inspire others
- Enable others to lead through positive modeling
- Be humble, with a fierce resolve for each person's success



## Advocator of Differences and Community™

(It's about distinction and inclusion) ABILITY TO:

- Be an advocate for people and raise their visibility
- Recognize strengths and build value
- Build diverse teams
- Promote an inclusive environment
- Recognize impact of business directions and communicate appropriately



## Calibrator of Responsibility and Accountability™

(It's about execution and performance) ABILITY TO:

- Execute strategies well with implemented action plans
- Have vigilant awareness of progress towards goals
- Require peak performance, support and buy-in from all
- Have clear consistent accountabilities, follow-through
- Be aware of trends, adapt to change and recalibrate as necessary



It's about the people.

